



Aspen Medical



Company Profiles

Aspen Medical has over 25 years' experience in the medical device industry, where they have been committed to producing innovative and effective products at affordable prices that meet the needs of both customers and their patients. Aspen Medical employs c.130 people across the UK, 100 of whom are employed in our dedicated Manufacturing facility and Head Office in Redditch.

ILG Business is a B2B technology provider specialising in public and enterprise application development and business mobilisation. We create bespoke iPhone and iPad apps for a range of clients, including professional English rugby team Saracens and independent charity Médecins Sans Frontières.

The Approach

Aspen Medical had tried and tested other Mobile Device Management solutions previously however were unhappy with some of the features and support they offered. Particularly interested in the Cloud Extender feature, Aspen Medical began a trial with ILG Business for MaaS360 to see if this solution would suit their existing processes better and found the reasonable price of the platform particularly appealing.

The Solution

MaaS360 gave Aspen Medical access to a single console, which allowed them to manage everything from device enrolment to security policies, monitoring, application and document distribution and help desk support. The solution allowed Aspen Medical to gain immediate insight and control without the added costs and complexities of deploying hardware. After finding the solution so successful on a trial basis, Aspen Medical purchased 61 licenses from ILG Business

The Benefit

Aspen Medical have found MaaS360 to be a very cost efficient solution which was another deciding factor when they were choosing which solution to use. It has also been easy to set up and integrate through the company, which is an evident benefit. After originally purchasing just 5 licenses, Aspen Medical have now grown to 61 licenses which shows MaaS360's success in service.

"It has been great working with ILG Business to implement the MaaS360 solution into our company they have been able to offer first class support throughout. We can call them with any query or question and they are always happy to help."

Stuart Robinson, Aspen Medical